

CHINA

AUTOMOTIVE

SUPPLIER

DELEGATION

April 15-21, 2007



CHINA AUTOMOTIVE SUPPLIER DELEGATION April 15-21, 2007

Beijing FORUM CHINA together with GIC (German Industry and Commerce) is organising an automotive supplier delegation to China from April 15 to 21, 2007. The visit starts in Beijing where meetings with **Dongfeng Motor Corporation** as well as **Volkswagen (China) Investment Company** and **DaimlerChrysler (China)** are scheduled.

Changchun In Changchun **FAW** and **FAW-VW** will be visited. The travel continues to Shanghai, where visits include Volkswagen (SVW) as well as the suppliers **Bosch** and **Shanghai Huizhong**. The next stops of the journey will be in Wuhu and Ningbo. Here, the participants will meet representatives of **Chery** and **Geely**, two important Chinese automotive manufacturers. Back in Shanghai, a visit of the **Auto China 2007**, the most important Chinese fair on automobile industry, is finishing the program.

Focus points of the visit:

- to give the participants a comprehensive overview of conditions and potential of the Chinese automobile market,
- to facilitate the participant's contact to senior management at OEM's and supplier companies (networking),
- to create transparency regarding the market and the requirements,
- to promote exchange of experience with local companies,
- to prepare staff for activities in China,
- to initiate contacts with economic developers and industry representatives

Plant visits During plant visits with the car manufacturers and suppliers, participants will meet the management as well as the responsible persons of purchasing and engineering department. The visit at supplier companies focus on concrete experiences in the market.

Master program The master program includes meetings with small and medium sized companies as well as industry experts and representatives of business associations.

The number of participants is limited and an early reservation is recommended.

PROGRAM

SATURDAY April 14, 2007

Flight to Beijing

SUNDAY April 15, 2007

Arrival in Beijing

Transfer to hotel/presentation of the program/leisure time

MONDAY April 16, 2007

Visit at Volkswagen (China) Investment Company

Meeting with purchasing department

Visit at DaimlerChrysler

Meeting with the senior management

Visit at Dongfeng Motor Corporation (Beijing office)

Meeting with the senior management

Flight to Changchun, transfer to hotel

TUESDAY April 17, 2007

Visit at FAW

Meeting with purchasing department

Visit at FAW-VW/Audi

Plant visit and meeting with purchasing department

Flight to Shanghai, transfer to hotel

WEDNESDAY April 18, 2007

Visit at VW Shanghai

Plant visit and meeting with the purchasing department

Visit at Shanghai Huizhong

Plant visit and meeting with the senior management

Visit at Bosch

Meeting with the senior management

Visit at Jiangyin Mould Plastic Group

Meeting with the senior management

Dinner with representatives of local companies

THURSDAY April 19, 2007

Flight to Hefei

Visit at Chery

Meetings with the purchasing department

Visit at a Chinese automotive supplier company

Meetings with the senior management

Transfer by bus to Hangzhou, transfer to hotel

FRIDAY April 20, 2007

Transfer by bus to Ningbo

Visit at Geely

Plant visit and meeting with the senior management

Visit of a Chinese supplier

Meeting with the senior management

Flight to Shanghai, transfer to hotel

VDA (German Association of the Automotive Industry) – Get Together

SATURDAY April 21, 2007

Visit of Auto Shanghai 2007

Participation at VDA-Conference

Return flight to Frankfurt

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- Conditions** The participation amount per person is 4.650,00 EUR excluding VAT.
- The price includes the following:
- Preparation and execution of the visits with car manufacturers and suppliers locally
 - Master program with lectures and contacts
 - Entrance to Auto Shanghai 2007
 - 6 nights accommodation in 5-Star hotel as well as meals during the journey
 - Transfer to and from the airports, hotels and places of event
 - Visa (only for German participants. Also please check conditions of passport validity with your national Chinese Consulate)
 - Information material

Flight costs All flight costs and personal expenditures are to be borne by the participants. FORUM CHINA has blocked flight contingents with travel agent IFT GmbH, Hamburg.

Travel agent Mr. Fred G. Wilke, Phone +49. 40. 476088, ift-Hamburg@t-online.de

Flight data

April 14, 2007	Frankfurt – Beijing	17.25 – 08.30 h +	LH 720
April 16, 2007	Beijing – Changchun		
April 17, 2007	Changchun – Shanghai		
April 19, 2007	Shanghai – Hefei		
April 20, 2007	Ningbo – Shanghai		
April 22, 2007	Shanghai – Frankfurt	00.40 – 06.30 h	LH 781

Registration By Fax to +49. 221. 3109162

You will receive an invoice with the participation amount. With the receipt of payment your registration will become valid. Program is subject to change. Registrations with valid visa are possible until the travel starts. Cancellation of the journey after 23.02.2007 is chargeable by 30% of the total amount, and after 15.03.2007 by 60% of the total amount. An alternate delegate can be designated at any time.

- Yes, I will participate in the business trip under the conditions mentioned.**
- Requesting visa by FORUM CHINA

Last Name, First Name	
Company Name	
Department	
Position/Function	
Street	
Postal Code, City, Country	
Phone, Fax	
Email	

Please register by Fax +49. 221. 3109162

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April 15-21, 2007

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In Cooperation with  German Industry and Commerce, Shanghai

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Remarks of participants of past Automotive Supplier Delegations (since 2004 more than 140 companies have been participated):

"The journey especially the visits at Geely and Chery were very interesting for me. It has shown the huge potential that the local OEMs have."

Andreas Abbing, Director Technology Pool China, BOSCH Corporate Purchasing

"The journey was very interesting and made me think."
Robert Houston, Managing Director, C. Rob. Hammerstein GmbH & Co. KG

"The journey was very informative. My compliments for the outstanding organisation."

Josef Steffke, General Manager Automotive Systems, Kathrein-Werke KG

"The organisation as well as the content made this journey absolutely worth for us."

René Pöllibauer, Director Quality Management European and Asian Operations, MAGNA Donnelly Mirrors Europe

